

# Frequently Asked Questions



## Program Agreement Changes

**Today's date:** July 1, 2024

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### **What is the SELECT Program Agreement?**

Prior to 2023, the SELECT Agreement was our primary license agreement that defined the legal parameters of how accounts could use our software and services and what they were entitled to from Bentley. Although the agreement is titled the SELECT Program Agreement, it also had been a prerequisite for other license programs, including Enterprise 365 (E365) and Enterprise 365 Public Sector (EPS or EPS-365). Since 2023, the SELECT Program Agreement has become one of three separate agreements applicable to each of our commercial programs (SELECT, Enterprise 365, Enterprise 365-Public Sector); accounts will execute a separate, standalone agreement specific to the commercial program to which they subscribe.

### **Why did we change the SELECT Agreement?**

In addition to an update to content, we streamlined the contracting process in line with both industry best practices and our current enterprise licensing programs. Further details on the contract process change are provided in the question below.

### **What were the changes? How did this benefit our accounts?**

**Contract Structure:** The pre-2023 SELECT Program Agreement was a platform, or framework, with exhibits that covered specific program terms or subject matter areas. The structure released in 2023 includes three separate agreements, applicable to each of our commercial programs (SELECT, Enterprise 365, Enterprise 365-Public Sector); accounts now execute a separate, standalone agreement specific to the commercial program to which they subscribe. With this structure, accounts agree to terms relevant only to the specific commercial program to which they are subscribing.

**Contract Update:** Prior to 2023, the last update to the agreement was in 2014, so it was due for a refresh. Please refer to the redline version for a detailed look at what changed and why.



## **What is the impact? How do accounts execute contracts?**

With this streamlined execution process, we can avoid some steps. Accounts will receive an Offering Document that includes a URL. The account can follow that link and can access not only the contract terms, but also guidance notes explaining the new contract structure and the differences between the old and new agreements. By adopting our standard terms and conditions, accounts can unilaterally complete the contracting process just by returning a signed Offering Document to Bentley. For many accounts, this should speed up transactions (on the contract side of things) considerably.

## **The three contracts are for SELECT, Enterprise 365, and Enterprise 365-Public Sector. What about CSS?**

CSS is not changing, but the CSS terms and conditions are now embedded in the SELECT and Enterprise 365 contracts. Enterprise 365 fees MUST be funded via CSS, so those terms will always be relevant to Enterprise 365 subscriptions. Only certain offerings (e.g., PWDI) under SELECT require CSS funding, so those terms will only be relevant to subscribers when/if they use CSS Eligible Services.